

DuPage Habitat for Humanity, Inc. and Subsidiaries
Audit Report
For the Year Ended June 30, 2013

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
DuPage Habitat for Humanity, Inc.
and Subsidiaries
Wheaton, Illinois

We have audited the accompanying consolidated financial statements of **DuPage Habitat for Humanity, Inc. and Subsidiaries**, which comprise the consolidated statement of financial position as of June 30, 2013, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of **DuPage Habitat for Humanity, Inc. and Subsidiaries** as of June 30, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Report on Summarized Comparative Information

The summarized comparative information presented herein, as of and for the year ended June 30, 2012, has been derived from consolidated financial statements that were audited by other auditors whose report dated November 16, 2012, expressed an unmodified opinion on those statements.

Selden Fox, Ltd.

December 3, 2013

DuPage Habitat For Humanity, Inc. and Subsidiaries
Consolidated Statement of Financial Position
June 30, 2013
(With Comparative Totals for 2012)

Assets	2013	2012
Current assets:		
Cash and cash equivalents	\$ 471,066	\$ 333,149
Accounts receivable	28,829	14,274
Government grants receivable	47,892	38,202
Pledges receivable, current portion	173,288	186,949
Mortgages receivable, current	76,001	66,019
Inventories - land and construction in progress	2,017,326	1,412,091
Inventory - ReStore	44,718	30,140
Prepaid expenses	27,633	18,578
Deposits and other assets	66,543	80,211
Total current assets	2,953,296	2,179,613
Property and equipment:		
Office equipment and furniture	12,932	19,659
ReStore equipment	67,026	65,126
Software	57,840	57,840
	137,798	142,625
Less accumulated depreciation	(69,033)	(47,151)
Total property and equipment, net	68,765	95,474
Other assets:		
Investment in limited liability company	8,760	-
Mortgages receivable, noncurrent, net of present value discount	1,189,470	1,075,399
Pledges receivable, noncurrent	9,664	130,751
Total other assets	1,207,894	1,206,150
Total assets	\$ 4,229,955	\$ 3,481,237

Liabilities and Net Assets	2013	2012
Liabilities:		
Current liabilities:		
Accounts payable	\$ 208,350	\$ 116,702
Accrued expenses	54,100	39,673
Deferred rent	17,562	20,009
Deferred income	16,620	16,763
Notes payable, current	181,822	334,959
Total current liabilities	478,454	528,106
Long-term liabilities - notes payable, net of current portion	310,713	397,048
Total liabilities	789,167	925,154
Net assets:		
Temporarily restricted	1,738,192	954,624
Unrestricted	1,702,596	1,601,459
Total net assets	3,440,788	2,556,083
Total liabilities and net assets	\$ 4,229,955	\$ 3,481,237

See accompanying notes and independent auditor's report.

DuPage Habitat For Humanity, Inc. and Subsidiaries
Consolidated Statement of Activities
For the Year Ending June 30, 2013
(With Comparative Totals for 2012)

	2013		Total	2012 Total
	Unrestricted	Temporarily Restricted		
Changes in unrestricted net assets:				
Public support and revenue:				
Federal and local government grants	\$ -	\$ 1,149,218	\$ 1,149,218	\$ 424,189
Illinois affordable housing tax credits	113,475	-	113,475	-
Contributions	293,864	170,482	464,346	1,041,194
Homes sales, net of present value discount	225,155	-	225,155	246,004
Home sales by homeowners	-	-	-	215,164
Mortgage loan discount amortization	90,855	-	90,855	85,991
ReStore operations	510,702	-	510,702	223,201
In-kind contributions and donated services	549,507	-	549,507	298,840
Special events:				
Contributions	106,929	-	106,929	77,533
Ticket sales	19,788	-	19,788	22,929
In-kind contributions and donated services	62,939	-	62,939	30,576
Less cost of direct benefit to donors	(15,478)	-	(15,478)	(22,151)
Miscellaneous income	27,924	-	27,924	1,602
Equity in income of limited liability company	8,760	-	8,760	-
Loss on sale of assets	(1,221)	-	(1,221)	(15,455)
Transfer of program income	(20,074)	20,074	-	-
Net assets released from restrictions	556,206	(556,206)	-	-
Total public support and revenue	2,529,331	783,568	3,312,899	2,629,617
Expenses:				
Program services:				
Homebuilding	1,468,093	-	1,468,093	2,146,161
ReStore	386,223	-	386,223	331,698
Management and general	278,291	-	278,291	284,262
Fund-raising	295,587	-	295,587	121,832
Total expenses	2,428,194	-	2,428,194	2,883,953
Change in net assets	101,137	783,568	884,705	(254,336)
Net assets, beginning of the year	1,601,459	954,624	2,556,083	2,810,419
Net assets, end of the year	\$ 1,702,596	\$ 1,738,192	\$ 3,440,788	\$ 2,556,083

See accompanying notes and independent auditor's report.

DuPage Habitat For Humanity, Inc. and Subsidiaries
Consolidated Statement of Functional Expenses
For the Year Ending June 30, 2013
(With Comparative Totals for 2012)

	2013					2012 Total
	Program Services		Management and General	Fund-raising	Total	
	Homebuilding	ReStore				
Construction costs - houses sold	\$ 1,070,845	\$ -	\$ -	\$ -	\$ 1,070,845	\$ 1,618,306
Impairment of inventory	-	-	-	-	-	38,897
Salaries and wages	201,730	141,737	90,407	123,438	557,312	498,253
Payroll taxes and benefits	27,809	29,189	14,796	20,947	92,741	110,345
Professional fees	-	-	95,595	12,370	107,965	117,460
Home building related expenses	73,813	-	-	-	73,813	75,223
Tithing to Habitat International	9,000	-	-	-	9,000	22,500
Printing and publications	-	1,127	-	-	1,127	2,420
Postage and shipping	-	-	1,817	-	1,817	2,015
Supplies and software purchases	-	-	7,787	-	7,787	4,710
Rent	-	149,291	19,217	-	168,508	170,482
Donated facilities	5,400	-	-	-	5,400	6,000
Telephone	2,159	-	974	1,300	4,433	5,460
Donor development	-	-	-	130,566	130,566	20,341
Insurance	43,632	14,843	2,139	(449)	60,165	61,355
Travel and entertainment	-	11,093	2,226	-	13,319	8,235
Bank charges and other fees	-	478	9,164	-	9,642	15,709
Education and conferences	-	840	2,486	-	3,326	90
Equipment rental	-	2,581	2,338	-	4,919	7,696
Office equipment purchases	-	-	384	-	384	-
Real estate tax	27,212	-	-	-	27,212	8,216
Interest expense	-	-	21,559	-	21,559	27,480
Reduction of in-kind donations	-	-	-	3,962	3,962	25,130
Miscellaneous	-	19,573	5,011	1,402	25,986	9,857
Depreciation	6,493	15,471	2,391	2,051	26,406	27,773
	<u>\$ 1,468,093</u>	<u>\$ 386,223</u>	<u>\$ 278,291</u>	<u>\$ 295,587</u>	<u>\$ 2,428,194</u>	<u>\$ 2,883,953</u>

DuPage Habitat For Humanity, Inc. and Subsidiaries
Consolidated Statement of Cash Flows
For the Year Ending June 30, 2013
(With Comparative Totals for 2012)

	<u>2013</u>	<u>2012</u>
Cash flows from operating activities:		
Change in net assets	\$ 884,705	\$ (254,336)
Adjustments to reconcile change in net assets to net cash from operating activities:		
Depreciation	26,406	27,773
Loss on sale of assets	1,221	-
Mortgage loan discount amortization	(90,855)	(85,991)
Impairment of inventory	-	38,897
Pledges received	(83,492)	(250,302)
Payments received on pledges	174,644	200,621
In-kind pledges received	(62,070)	(51,588)
In-kind pledges fulfillment	105,322	83,295
Change in discount on pledges receivable	(3,618)	(982)
Reduction of in-kind donations - bad debt	3,962	25,130
Changes in ReStore inventory for sale	(14,578)	50,244
Equity in income of limited liability company	(8,760)	-
Present value on mortgages issued for home sales	(220,155)	(239,004)
Cash from other operating activities:		
Accounts receivable	(14,555)	(10,696)
Grants receivable	(9,690)	(18,301)
Home building related inventory	(605,235)	17,089
Prepays and other current assets	4,613	10,638
Accounts payable and accrued expenses	106,075	(64,872)
Deferred rent	(2,447)	(1,759)
Deferred income	(143)	16,763
Net cash from operating activities	191,350	(507,381)
Cash flows from investing activities:		
Purchase of property and equipment	(918)	(20,762)
Principal repayments on mortgage receivables	186,957	221,186
Net cash from investing activities	186,039	200,424

(cont'd)

DuPage Habitat For Humanity, Inc. and Subsidiaries
Consolidated Statement of Cash Flows (cont'd)
For the Year Ending June 30, 2013
(With Comparative Totals for 2012)

	<u>2013</u>	<u>2012</u>
Cash flows from financing activities:		
Payments on notes payable	\$ (239,472)	\$ (199,380)
Proceeds from notes payable	-	517,760
	<u>(239,472)</u>	<u>318,380</u>
Net cash from financing activities	(239,472)	318,380
Net change in cash	137,917	11,423
Cash and cash equivalents, beginning of the year	<u>333,149</u>	<u>321,726</u>
Cash and cash equivalents, end of the year	<u>\$ 471,066</u>	<u>\$ 333,149</u>

DuPage Habitat for Humanity, Inc. and Subsidiaries Notes to the Consolidated Financial Statements

1. Organization and Purpose

The accompanying financial statements reflect the consolidated operations of DuPage Habitat for Humanity, Inc., Pioneer Prairie, LLC and Prairie Green Habitat, LLC (collectively referred to as the Organization). All significant intercompany transactions and balances have been eliminated in consolidation.

DuPage Habitat for Humanity, Inc. (Habitat), a not-for-profit corporation, was incorporated on February 3, 1995. The Organization is an affiliate of Habitat for Humanity International, Inc., a nondenominational Christian non-profit organization whose purpose is to provide home ownership opportunities to limited income families or individuals, and to put the reality of substandard housing in the minds and hearts of DuPage residents in such a powerful way that unattainable home ownership for these families or individuals becomes politically, socially and religiously unacceptable. Although Habitat for Humanity International, Inc. (HFHI) assists with informational resources, training, publications, prayer support, and in other ways, the Organization is primarily and directly responsible for its own operation.

During the year ended June 30, 2008, the Organization established Pioneer Prairie, LLC (Pioneer Prairie), a single member wholly-owned subsidiary. Pioneer Prairie was established for the purpose of purchasing land and constructing the Pioneer Prairie development.

During the year ended June 30, 2012, the Organization launched a new ReStore program. This program recycles used and surplus household and construction materials to reduce the tonnage of waste going into landfills and provide building supplies to the general public at greatly reduced prices. All profits from the sales go to funding the mission of the Organization.

During the year ended June 30, 2012, the Organization established Prairie Green Habitat, LLC (Prairie Green Habitat), a single member wholly-owned subsidiary. Prairie Green Habitat was established for the purpose of purchasing land and constructing the Prairie Green development.

2. Summary of Significant Accounting Policies

General – The accounts and consolidated financial statements are maintained on the accrual basis of accounting and accordingly, reflect all significant accounts receivable, payable, and other liabilities.

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted (when applicable) net assets, as required by Generally Accepted Accounting Principles (GAAP).

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

2. Summary of Significant Accounting Policies (cont'd)

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of the revenues, expenses, gains, losses and other changes in net assets during the reporting period. Accordingly, actual results could differ from those estimates.

Income Tax Status – DuPage Habitat for Humanity, Inc. was granted an exemption from federal income taxes by the Internal Revenue Service pursuant to the provisions of Internal Revenue Code Section 501(c)(3). Habitat qualifies for the charitable construction deduction under Section 170(b)(1)(A)(vi) and has been classified as an organization that is not a private foundation under Section 509(a)(1). The tax exempt purpose of Habitat and the nature in which it operates is described above. The Organization continues to operate in compliance with its tax exempt purpose.

Pioneer Prairie and Prairie Green Habitat are wholly owned limited liability companies with Habitat being the sole member. For tax purposes, these entities are treated as disregarded entities. Their activities are included in Habitat's tax reporting.

The Organization's tax returns for the years ended June 30, 2010, 2011 and 2012 are open for purposes of Internal Revenue Service or Illinois Department of Revenue examinations.

Cash and Cash Equivalents – Cash and cash equivalents consist of bank deposits in federally insured accounts. At June 30, 2013, the Organization's cash accounts exceeded the federally insured limits by \$131,478.

For purposes of the Consolidated Statement of Cash Flows, the Organization considers all highly liquid instruments, if any, purchased with an original maturity of three months or less to be cash equivalents.

Property and Equipment – Expenditures for property and equipment and items which substantially increase the useful lives of existing assets are capitalized at cost or fair value if donated. The Organization provides for depreciation on the straight-line method at rates designed to depreciate the costs of assets over estimated useful lives, which currently range from 5 to 7 years.

Investment in Limited Liability Company – The Organization is one of two equal members in Home Together, LLC, a nonprofit organization formed in 2010 to purchase and share the building used for operations. Due to the Organization's lack of a controlling interest in the subsidiary, its investment is accounted for under the equity method and consolidated financial statements are not presented. The investment account is increased for cash contributions made to the LLC and for the Organization's proportionate share of the LLC's other increase in net assets, and decreased for the cash distributions received from the LLC and the Organization's proportionate share of the LLC's other decreases in net assets.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

2. Summary of Significant Accounting Policies (cont'd)

Support and Revenue – The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Consolidated Statement of Activities as net assets released from restrictions. If a restriction is fulfilled in the same time period in which the contribution is received, the Organization reports the support as unrestricted.

The Organization reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations regarding how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Government Contributions – Support funded by government contracts, which qualify as conditional promises to give, are recognized when the condition of performing the contracted services is met. Revenue is therefore recognized as earned as the condition of eligible expenses is incurred. These expenditures are subject to audit and acceptance by the respective granting agency and, as a result of such audit, adjustments could be required.

In-Kind Contributions and Donated Services – In addition to receiving cash contributions, the Organization receives in-kind contributions and donated services from various donors. In accordance with generally accepted accounting principles, contribution of services are required to be recognized if the services received (a) create or enhance non-financial assets, or (b) require specialized skills which are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. In-kind contributions are also required to be recorded at fair value. The Organization recognizes the estimated fair value of these in-kind donations and donated services as an expense or asset if appropriate in its consolidated financial statements, and similarly records a corresponding donation by a like amount.

For the years ended June 30, 2013 and June 30, 2012, the Organization received the following unconditional in-kind contributions and donated services:

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

2. Summary of Significant Accounting Policies (cont'd)

In-Kind Contributions and Donated Services – (cont'd)

	2013	2012
Land and building	\$ 239,212	\$ 72,900
Building materials and labor	240,531	140,197
Legal services	49,255	63,415
Rent and utilities	5,400	6,000
Consulting services	300	1,470
Mortgage services	7,926	7,289
Miscellaneous	6,883	7,569
	\$ 549,507	\$ 298,840

Effective with the opening of the ReStore in July 2011, changes in the year end ReStore inventory balance are recognized as an adjustment of ReStore operations revenue. ReStore inventory is recognized as an asset at its estimated fair value for the inventory remaining at June 30, 2013 and 2012.

For the year ended June 30, 2013, the Organization received \$62,939 of donated supplies for special events and fundraisers, of which \$15,478 was included in direct benefits to donors. For the year ended June 30, 2012, the Organization received \$30,576 of donated supplies for special events and fundraisers, of which \$22,151 was included in direct benefits to donors.

There were also a substantial number of volunteers who donated a significant amount of their time towards the activities of the Organization for the years ended June 30, 2013 and 2012, the value of which has not been recognized in the consolidated financial statements as they do not meet the criteria for recognition.

Functional Allocation of Expenses – The costs of providing various programs and other activities have been summarized on a functional basis in the Consolidated Statement of Activities and the Consolidated Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Concentration of Risk – During the fiscal years ending June 30, 2013 and 2012, the Organization received approximately 33% and 14% of its funding from the DuPage County Community Development Commission, respectively. A portion of this funding from DuPage County in both years was one-time awards through the Neighborhood Stabilization program to address the foreclosure crisis in the area. Any negative change in the economy could have an impact on future contributions, fundraising efforts, as well as government grants.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

2. Summary of Significant Accounting Policies (cont'd)

Inventories – Land and Construction-in-Progress – Inventory is valued at the lower of cost or fair value. Inventory primarily consists of purchased and donated houses, construction materials, land and homes under construction issued in the Organization's programs. Inventory is initially capitalized at cost or fair value if donated. This includes all direct and indirect costs incurred to prepare it for sale or use. If it is determined that the capitalized costs of inventory exceed its fair value, the inventory is written down to its fair value. Construction materials are valued at cost using the first-in, first-out (FIFO) method.

Inventory ReStore – ReStore inventory is valued at its estimated fair value determined at the time it is received.

Warranties – The Organization provides a limited one-year warranty in the deed of trust on the sale of a home which is generally for defects in materials and workmanship. Warranty costs are accrued when obligations under the warranty period become probable and can be reasonably estimated. The organization experienced warranty costs of \$4,739 and \$11,188 during fiscal years 2013 and 2012, respectively. There were no warranty costs accrued at June 30, 2013 and 2012.

Advertising and Promotion – The Organization maintains a small supply of promotional books, pamphlets and other merchandise available for public distribution and ministry purposes. Costs related to these materials, including advertising and promotion are expensed as incurred.

Compensated Absences – The Organization's vacation policy allows employees to accumulate and carry forward a maximum of thirty vacation days. During the fiscal years ended June 30, 2013 and 2012, the Organization has recognized a liability of \$9,957 and \$8,958, respectively, for compensated absences.

Comparative Information – The consolidated financial statements include certain prior-year comparative information. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ending June 30, 2012, from which the summarized information was derived.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

3. Federal and Local Government Grants

Neighborhood Stabilization Program – The Organization has been selected by the County of DuPage (the County) to act as a developer to acquire and rehabilitate eligible abandoned and foreclosed single family homes under a Neighborhood Stabilization Program (NSP) funded by the Department of Housing and Urban Development (HUD). Homes acquired and rehabilitated under the NSP are then sold by the Organization to qualifying low income individuals under the Organization's normal terms and conditions. The Organization receives NSP funds from the County as it incurs eligible costs. The Organization executes notes to the County as the NSP funds are received from the County. The County releases the Organization from these notes when the related homes are sold by the Organization to eligible individuals. The homeowners execute non-interest bearing first mortgages to the Organization at the time they purchase the homes. The amount of the first mortgage is determined by the Organization such that, when considering real estate taxes and insurance, the required mortgage payment is affordable to the homeowner in accordance with the Organization's mission. The homeowners also execute two second mortgages, equal in amount, to the Organization and the County that in the aggregate equals the difference between the actual costs of the home and the sum of the first mortgage and down payment. The second mortgages are also non-interest bearing and are payable only if certain events occur in the future.

All amounts paid by the homeowners to the Organization under these mortgages are considered NSP income and are retained by the Organization with the restriction that such amounts be used by the Organization for another eligible NSP activity in the County. The Organization initially recognizes the NSP grants as temporarily restricted revenue in the period it incurs the eligible costs. Upon sale of the home, a portion of the NSP grant (the carrying amount of the first mortgage on NSP homes and any payments received under mortgages related to NSP homes) continues to be reflected as temporarily restricted net assets until such time those amounts are used for another eligible NSP activity in the County. The remainder of the NSP grant associated with the home is released upon sale. For the year ending June 30, 2013, the Organization did not purchase or sell any homes under the NSP. For the year ending June 30, 2012, the Organization purchased one home and sold one home under the NSP. On January 22, 2013, the Organization was awarded additional NSP funds to cover the remaining costs of the home purchased during the year ended June 30, 2012. The amount of NSP mortgage principal income of \$6,228 previously released was re-restricted. The Organization owns one NSP home at June 30, 2013 and expects to sell that home in the year ending June 30, 2014.

The Organization receives a developer fee of ten percent of eligible costs for its services under the NSP. The developer fee is recognized as unrestricted revenue as the eligible costs are incurred. Revenues are also recognized for direct construction and rehabilitation costs incurred. Total grant revenues recognized under the NSP were \$54,874 and \$93,240 for the years ending June 30, 2013 and 2012, respectively.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

3. Federal and Local Government Grants (cont'd)

Community Development Block Grants – The Organization had been awarded grants by the County from its Housing Development Fund to be used to fund in part the Organization's development of 11 homes in its Pioneer Prairie subdivision. These grants were funded through Community Development Block Grants (CDBG) from HUD. The Organization received CDBG funds from the County as it incurred eligible costs. For the portion of the funds used to build homes, the Organization executed notes to the County as the CDBG funds were received from the County. The homeowners executed non-interest bearing first mortgages to the Organization at the time they purchased the homes. The amount of the first mortgage was determined by the Organization such that, when considering real estate taxes and insurance, the required mortgage payment was affordable to the homeowner in accordance with the Organization's policies. In addition, the homeowners assumed a pro rata portion of the Organization's note to the County in the form of a third mortgage. The homeowners also executed a second mortgage to the Organization that equaled the difference between (a) the market value of the home and (b) the sum of the sales price (which is the sum of the first mortgage and the down payment) and the third mortgage. The second and third mortgages were also non-interest bearing and are payable only if certain events occur in the future.

The Organization recognized the portion of the CDBG grant designated to fund a portion of the infrastructure costs as unrestricted revenue in the period it incurred the eligible infrastructure costs. The Organization recognized the portion of the CDBG grant designated to fund a portion of the cost of building the homes as temporarily restricted revenue in the period it incurred the eligible costs and released the restriction at the time of the sale of the home. The Organization does not receive a developer's fee under the CDBG grant agreement.

The Organization sold one and six homes during the years ending June 30, 2013 and 2012, respectively, in its Pioneer Prairie subdivision. There was no revenue recognized for the year ending June 30, 2013. Total revenue recognized related to the CDBG was \$24,100 for the year ended June 30, 2012.

Home – The Organization has been awarded grants by the County from its Housing Development Fund to be used to fund in part the Organization's development of 12 townhomes in its Prairie Green subdivision. These grants are funded through HOME Investment Partnerships Act Funds (HOME) from HUD. The Organization receives HOME funds from the County as it incurs eligible costs. The Organization executes notes to the County when the HOME grant is executed with the County. The future homeowners will execute non-interest bearing first mortgages to the Organization at the time they purchase the townhomes. The amount of the first mortgage will be determined by the Organization such that, when considering real estate taxes and insurance, the required mortgage payment is affordable to the homeowner in accordance with the Organization's policies. The homeowners will also execute a second mortgage to the Organization that equals the difference between (a) the market value of the townhome and (b) the sum of the sale price (which is the sum of the first mortgage and the down payment) not to exceed \$275,200.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

3. Federal and Local Government Grants (cont'd)

Home – (cont'd)

The second mortgage will also be non-interest bearing and payable only if certain events occur in the future.

The County will release the Organization from 1/12th of the County's mortgage at the time each townhouse is sold to an eligible homeowner. Each townhouse will be subject to a Regulatory Land Use Restriction Agreement (RLURA) that will impose resale restrictions on the townhomes for a period of 15 years. The RLURA is intended to insure that any townhomes resold during that 15 year period will be sold to individuals whose income does not exceed specified levels at a price affordable to such individuals.

The Organization will recognize the HOME grant as temporarily restricted revenue in the period it incurred the eligible costs. A portion of the HOME grant, equal to costs incurred for the construction of the home plus a pro rata share of land and general infrastructure costs, will be transferred to unrestricted net assets at the time of the sale of the home. The Organization purchased and cleared vacant land during the year ending June 30, 2013 in its Prairie Green subdivision. Total revenues recognized related to the HOME grant were \$1,014,690 and \$244,810 in the years ending June 30, 2013 and 2012, respectively.

The Organization receives a developer fee of fifteen percent of eligible costs for its services under the HOME agreement. The developer fee is recognized as restricted revenue as the eligible costs are incurred with a pro rata portion being transferred to unrestricted net assets at the time of the sale of the home.

Capacity Building for Community Development and Affordable Housing – The Organization has been awarded an \$89,000 conditional grant by Habitat for Humanity International, which is a re-granting entity for HUD for the Section 4 Capacity Building for Community Development and Affordable Housing Grant (CB grant) for the period of July 1, 2011 to June 30, 2014. The funds are to be used to increase the home building capacity of the Organization through additional staffing positions. The Organization is required to demonstrate a four-to-one match for the grant funds as they are received and progress towards its housing goals until they are met. Total revenues recognized related to the CB grant were \$30,904 and \$41,289 for the years ending June 30, 2013 and 2012, respectively.

Energy Efficient Affordable Housing Construction Program – The Organization has been awarded two conditional grants in the fiscal year ending June 30, 2013 as well as two conditional grants in the fiscal year ending June 30, 2012 by the Illinois Department of Commerce Economic Opportunity (DCEO) to be used to fund the installation of energy efficient measures in five townhomes and five new, single family homes, respectively. Total revenues recognized related to the DCEO grants were \$48,750, of which \$48,750 is temporarily restricted and \$20,750, none of which is temporarily restricted, in the years ending June 30, 2013 and 2012, respectively.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

3. Federal and Local Government Grants (cont'd)

Federal and local government grants recognized as revenue as of June 30 are as follows:

	<u>2013</u>	<u>2012</u>
NSP	\$ 54,874	\$ 93,240
CDBG	-	24,100
HOME	1,014,690	244,810
CB	30,904	41,289
DCEO	48,750	20,750
	<u>\$ 1,149,218</u>	<u>\$ 424,189</u>

4. Home Sales

The Organization recognizes revenue from the sale of its home at the fair value of the first mortgages it receives plus the required down payments. The first mortgages are non-interest bearing and require monthly payments, typically over a 30 year period. The amount of a first mortgage is determined by the Organization such that, when considering real estate taxes and insurance, the required mortgage payment is affordable to the homeowner in accordance with the Organization's policies. The fair value of the first mortgage is determined by discounting the mortgage payments using an interest rate that approximates a current market rate of interest for such a mortgage instrument.

The Organization subsidizes homeowners by (1) establishing a sales price based on the homeowners' ability to pay and (2) using non-interest bearing first mortgages. The following is a reconciliation of the market value of homes sold and the revenue recognized on the sale of those homes for the years ending June 30:

	<u>2013</u>	<u>2012</u>
Market value of homes sold	\$ 990,000	\$ 1,380,000
Excess of market value over sales price of home sold	(444,876)	(734,956)
Homeowners' down payments	5,000	7,000
Discount on first mortgages (non-interest)	(324,969)	(406,040)
Net revenue from the sale of homes	<u>\$ 225,155</u>	<u>\$ 246,004</u>

The Organization has the ability to recover a portion of these subsidies if a homeowner disposes of a home or otherwise prepays the first mortgage prior to the end of the term of the first mortgage.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

5. Mortgages Receivable

Applicants purchasing homes from the Organization agree to a first mortgage secured by the purchased home. The mortgages are non-interest bearing and require monthly payments, typically over a 30 year period. To appropriately reflect the economics of the non-interest bearing mortgage, the Organization discounts the mortgages for financial reporting purposes at the time they are originated using an interest rate that approximates a current market rate of interest for such a mortgage instrument. The discount rate was 7.5% for the years ending June 30, 2013 and June 30, 2012. That discount is then amortized to income over the term of the mortgage. The Organization recognized \$90,855 and \$85,991 of income from the mortgage loan discount amortization for fiscal years ending June 30, 2013 and 2012, respectively.

The Organization originated mortgages, net of related discounts, in the amount of \$220,155 and \$239,004 for the years ending June 30, 2013 and 2012, respectively. The Organization does not charge homeowners any fees in connection with originating the mortgages and does not defer any costs related to originating the mortgages.

Mortgage receivables at June 30, are presented net of unamortized discounts as follows:

	<u>2013</u>	<u>2012</u>
Gross mortgage receivable at face value	\$ 3,436,005	\$ 3,077,839
Less – Unamortized discount based on imputed interest rates of 7.5% to 8.8%	<u>(2,170,534)</u>	<u>(1,936,421)</u>
Net mortgage receivable	<u>\$ 1,265,471</u>	<u>\$ 1,141,418</u>
Current portion	\$ 76,001	\$ 66,019
Long-term	<u>1,189,470</u>	<u>1,075,399</u>
	<u>\$ 1,265,471</u>	<u>\$ 1,141,418</u>

Anticipated future principal collections on the discounted mortgages are estimated as:

2013	\$ 76,001
2014	69,325
2015	66,485
2016	65,552
2017	57,030
Thereafter	<u>931,078</u>
Total	<u>\$ 1,265,471</u>

In addition, "silent" second mortgages exist on all homes sold by the Organization. In general, the silent second mortgages are established for the difference between (a) the estimated market value of the home at date of sale (or, in the case of homes funded through certain grants, the cost of the home) and (b) the sales price of the home (the sum of the undiscounted amount of the first mortgage and the down payment made by the homeowner). The silent second mortgages are non-interest bearing and are forgiven

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

5. Mortgages Receivable (cont'd)

ratably beginning in the 85th month after sale of the home over the remainder of the first mortgage term (beginning with the 61st month after sale for mortgages originated prior to 2009). Pursuant to some grant arrangements, the grantor may hold a portion of the silent second mortgage or may hold a silent third mortgage. The Organization does not record its share of the silent second mortgages (\$3,067,523 and \$2,712,478 as of June 30, 2013 and 2012, respectively) in the financial statements.

Finally, a profit sharing agreement exists on all homes sold by the Organization. The amount is based on a percentage of the appreciation in value and the length of time the homeowner has owned the house so that the longer the homeowner has owned the home, the lower the percentage of profit due to the Organization.

Events which trigger payments to be made on second mortgages are as follows:

1. Sale of property to a third party;
2. Transfer of property to someone other than the buyer's spouse;
3. Rental of property to a third party;
4. Creation of certain trusts which affects the title to the property;
5. Failure to occupy property as main residence;
6. Refinance property without paying off the amount due under the first mortgage note plus the amount for which the buyer has not received credit under the second mortgage noted as of the date of the payoff;
7. Failure to make three payments in a row;
8. Third party forecloses on the property or files mechanics lien on the property;
9. Use of property to carry on a business, trade, or profession except as permitted by applicable law or ordinance;
10. Attempt to prepay one of the mortgage notes before maturity of the first mortgage note and the second mortgage note without prepaying both the first mortgage note and the second mortgage note;
11. Failure to perform the terms of either of the first mortgage note or the second mortgage note or either of the first mortgage or the second mortgage and do not cure such failure within any applicable notice or cure period.

In the event that a homeowner disposes of a home or otherwise prepays the first mortgage prior to the end of the term of the first mortgage, the balance of the silent second mortgage and any sharing of appreciation in the value of the home between the homeowner and the Organization becomes due. Finally, the first mortgage provides the Organization with the right of first refusal, at the then current market value, to purchase any home that a homeowner has decided to sell. There was no income from partner families selling homes in 2013. During the year ending June 30, 2012, two homeowners sold their homes, one of which the Organization purchased. The home purchased by the Organization is included in inventory at June 30, 2012 with the excess fair value of the home over the carrying amount

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

5. Mortgages Receivable (cont'd)

of the Organization's first mortgage on the home of \$121,535 being recognized as a gain. The Organization also realized a gain of \$93,629 on a home sold by a homeowner to a third party.

The Organization has not established an allowance for loan losses for its mortgage receivables as there are no probable and reasonably estimable losses related to the mortgage receivables as of June 30, 2013 and 2012. This conclusion is based in part on the fact that the estimated value of the properties securing the mortgage receivables significantly exceeds the amount recognized as mortgage receivables.

6. Mortgages Receivable Servicing

DuPage Habitat for Humanity, Pioneer Prairie LLC and Prairie Green Habitat LLC mortgage receivables are serviced by Harris Bank at no charge. The Organization received \$7,926 and \$7,289 of donated services for years ending June 30, 2013 and 2012, respectively, which are recorded at fair value in the consolidated financial statements.

7. Related Party Transactions

The Organization annually remits a portion of its contributions (excluding in-kind contributions) to Habitat for Humanity International, Inc. (HFHI). These funds are used to construct homes in economically depressed areas around the world. For the years ended June 30, 2013 and 2012, contributions to HFHI totaled \$9,000 and \$22,500, respectively.

During the year ended June 30, 2012, the Organization qualified for grants from HFHI, which are sponsored by Thrivent Financial for Lutherans. The grant funds received were \$38,500 and \$77,000 in the years ended June 30, 2013 and 2012, respectively. No new funds were awarded during the year ended June 30, 2013.

As described in Footnote 3, HFHI, acting as a re-granting entity for HUD, awarded a capacity building grant to the Organization. The Organization recognized grant revenue of \$30,904 and \$41,289 related to this grant in the years ended June 30, 2013 and 2012, respectively.

During 2011, the Organization also borrowed \$249,900 from HFHI, securing the loan by pledging mortgage receivables. Refer to Note 9 for further information.

On March 1, 2011, the Organization commenced a lease for office space located at 1600 East Roosevelt in Wheaton, Illinois with Home Together LLC. The Organization paid rent expenses of \$24,000 annually for the years ended June 30, 2013 and 2012.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

8. Operating Leases

The Organization terminated a lease for office space located at 213 South Wheaton Avenue in Wheaton, Illinois with a non-related party on February 28, 2011. On March 1, 2011, the Organization commenced a lease for its office space located at 1600 East Roosevelt in Wheaton Illinois with a related party, Home Together LLC. See Note 14 for information about the formation and mission of Home Together LLC. The Organization's monthly rent is set annually by the Board of Managers of Home Together LLC at an amount that approximates 50% of the projected operating costs of Home Together LLC. The rent payment per month was \$2,000 for the years ending June 30, 2013 and 2012. It is anticipated that the rent will be approximately this same amount in future years. For financial reporting purposes, the Organization is treating the lease with Home Together LLC as a five-year operating lease, which corresponds to the term of Home Together LLC's bank financing used to purchase the property.

Office space rent expense was \$24,000 for both years ended June 30, 2013 and 2012.

The Organization leases retail space for its ReStore operations at 869 South Route 53 in Addison, Illinois. Rent, common area maintenance, and utilities for the years ended June 30, 2013 and 2012 were \$149,291 and \$146,712, respectively.

The Organization also has an operating lease expiring December 2013 for a copy machine. Rent expense for this operating lease for the years ended June 30, 2013 and 2012 was \$2,257 and \$2,846, respectively.

Minimum future lease payments are as follows at June 30:

	<u>Office Space</u>	<u>Retail Space</u>	<u>Other</u>	<u>Total</u>
2014	\$ 24,000	\$ 87,343	\$ 690	\$ 112,033
2015	24,000	87,346	-	111,346
2016	16,000	58,590	-	74,590
	<u>\$ 64,000</u>	<u>\$ 233,279</u>	<u>\$ 690</u>	<u>\$ 297,969</u>

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

9. Notes Payable and Lines of Credit

	2013	2012		
<u>DuPage Habitat for Humanity, Inc.</u>				
<p>The Organization maintains a line of credit with Wheaton Bank and Trust Company in the amount of \$200,000. The loan agreement is collateralized by real property of one home located in Westmont with a total book value of \$179,646 at June 30, 2013, and two homes located in Westmont and West Chicago with a total book value of \$362,200 at June 30, 2012. Interest varies with the bank's prime rate, which was 4% as of June 30, 2013, and is payable monthly. This line of credit is to be repaid on or before December 20, 2013 (maturity date) with all accrued and unpaid interest.</p>	\$	116,000	\$	166,942
<p>On May 15, 2012, the Organization obtained a promissory note with Wheaton Bank and Trust Company. This promissory note is collateralized by real property located in Villa Park. The loan was paid in full on July 12, 2012. Interest was payable monthly and varied with the bank's prime rate.</p>	-	85,000		
Less current portion	116,000 <u>(116,000)</u>	251,942 <u>(251,942)</u>		
Net long-term debt	\$ -	\$ -		
<u>Prairie Green Habitat, LLC</u>				
<p>On April 30, 2012, the Organization obtained a promissory note with West Suburban Bank in the amount of \$210,000 with a maturity date of May 1, 2015. The loan agreement is collateralized by real property with a book value of \$631,786, located in unincorporated Glen Ellyn. Interest is at a fixed rate of 2.25%, payable monthly through maturity. Principal is allocated equally over the twelve lots and repaid as the lots are sold.</p>	\$	157,487	\$	210,000
Less current portion	-	-		
Net long-term debt	\$	157,487	\$	210,000

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

9. Notes Payable and Lines of Credit (cont'd)

	2013	2012
<u>Pioneer Prairie, LLC</u>		
<p>The Organization has a short-term promissory note renewable annually with Hinsdale Bank. This promissory note is collateralized by real property with a book value of \$73,156, located in West Chicago. Interest varies with the bank's prime rate, which was 5% as of June 30, 2013, and is payable monthly.</p>	\$ 32,000	\$ 50,818
<p>On June, 23, 2011, the Organization obtained a promissory note with HFHI in the amount of \$249,900. The loan agreement is collateralized by a portion of the mortgage receivables. Interest is a fixed rate of 4.95% and the life of the loan is seven years. Principal and interest are paid monthly.</p>	<u>187,048</u>	<u>219,247</u>
	219,048	270,065
Less current portion	<u>(65,822)</u>	<u>(194,250)</u>
Net long-term debt	<u>\$ 153,226</u>	<u>\$ 75,815</u>

Minimum future principal payments are as follows at June 30:

	DuPage Habitat For Humanity	Prairie Green Habitat, LLC	Pioneer Prairie, LLC	Total
2014	\$ 116,000	\$ -	\$ 65,822	\$ 181,822
2015	-	157,487	35,528	193,015
2016	-	-	37,319	37,319
2017	-	-	39,201	39,201
2018	-	-	41,178	41,178
Totals	<u>\$ 116,000</u>	<u>\$ 157,487</u>	<u>\$ 219,048</u>	<u>\$ 492,535</u>

On June 25, 2012, Prairie Green Habitat, LLC obtained an Irrevocable Letter of Credit of \$196,000 with West Suburban Bank in favor of Milton Township for Prairie Green public improvements. The letter of credit matures on June 25, 2014. As of June 30, 2013, no advances were drawn on the letter of credit. If Milton Township makes draws on the letter of credit, the Organization would be obligated to make payment on demand to West Suburban Bank.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

10. Inventories – Land and Construction in Progress

Land and construction in progress inventory consists of the following at June 30:

	2013	2012
Homes under construction (5 properties in 2013 and 3 properties in 2012).	\$ 545,823	\$ 377,585
Land held for future development.	189,349	181,198
Land and engineering drawings for Prairie Green townhome project in unincorporated Glen Ellyn.	1,252,765	541,157
Homes completed and ready for sale (1 property each in 2012 and 2011).	-	184,381
Donated home ready for sale to non-partner family	-	109,354
Building supplies.	29,389	18,416
Total	\$ 2,017,326	\$ 1,412,091

During the year ended June 30, 2012, the Organization determined inventory costs related to its West Chicago development and Pioneer Prairie development exceeded fair value and recognized an impairment expense of \$38,897. The impairment expense is included in program services in the consolidated statement of activities.

11. Conditional Promises to Give

The Organization has received the following conditional promises to give that are not recognized as assets in the Consolidated Statement of Financial Position as of June 30, 2013:

Grant	Term	Conditional Promise Amount	Conditions met as of 6/30/2013	Conditional Promises Available
Conditional promises to give upon expenditure of funds are as follows:				
DuPage County Community Development Commission (NSP)	5/12/09 to 4/1/2014	\$ 1,550,000	\$ 1,454,995	\$ 95,005
DuPage County Community Development Commission (HOME)	4/24/12 to 6/30/15	1,260,000	1,259,500	500
Habitat for Humanity International Capacity Building Grant	7/1/11 to 6/30/14	89,000	69,743	19,257
		\$ 2,899,000	\$ 2,784,238	\$ 114,762

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

12. Pledges Receivable

Pledges for cash, in-kind contributions and certain qualified donated services are recognized in the financial statements at the time of commitment based on written documentation or strong verbal assurances from the donor. At June 30, 2013 and June 30, 2012, pledge receivables are restricted to construction and rehabilitation of homes in the home ownership program.

Pledges receivable are presented in the Statement of Financial Position as follows at June 30:

	2013	2012
Pledges receivable:		
Current	\$ 173,288	\$ 186,949
Long-term, net of discount of 3.25% per annum	9,664	130,751
Total	\$ 182,952	\$ 317,700

Pledges receivable are composed of:

	2013	2012
Cash	\$ 183,582	\$ 278,697
In-kind and donated services:		
Building materials	-	5,000
Electrical and plumbing	-	1,564
Marketing	-	26,788
Project management services	-	9,900
Total pledges receivable	183,582	321,949
Less present value discount	(630)	(4,249)
Net pledges receivable	\$ 182,952	\$ 317,700

When a pledge receivable is deemed uncollectible, it is written off as a reduction of in-kind donation expense (pledges unrealized). For the years ending June 30, 2013 and June 30, 2012, the Organization wrote off \$3,962 and \$25,130, respectively, of pledges receivable.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

13. Temporarily Restricted Net Assets

Temporarily restricted net assets consist of the following at June 30:

	2013	2012
Unconditional pledges for cash and donated materials and labor for the construction and rehabilitation of homes in the home ownership program.	\$ 352,005	\$ 317,700
NSP – Mortgages held by the DuPage County Community Development Commission which will be forgiven upon the sale of the properties in the home ownership program.	113,746	82,389
Discounted first mortgages on homes funded by the NSP and cash collected under those mortgages.	305,842	247,986
HOME – Mortgages held by the DuPage County Community Development Commission to be forgiven on a pro rata basis upon the sale of the properties in the home ownership.	945,000	244,810
CDBG – Mortgages held by the DuPage County Community Development Commission which will be assumed by homeowners upon the sale of properties in the home ownership program	-	54,546
Service Learning Youth Grant	-	1,000
Grants for ReStore	21,599	6,193
	\$ 1,738,192	\$ 954,624

14. Home Together LLC

During the year ended June 30, 2011, Habitat and DuPage Home Ownership Center (DHOC) formed Home Together LLC to jointly acquire office space for themselves in DuPage County, Illinois. On February 13, 2012, Home Together LLC received a notice from the Internal Revenue Service that it is a 501(c)(3) organization.

Home Together LLC has acquired the property located at 1600 East Roosevelt Road in Wheaton, Illinois for \$625,000. This purchase was funded through a CDBG grant received from HUD in the amount of \$566,888 and a loan from West Suburban Bank in the amount of \$70,000. The grant is in the form of a 20-year non-interest bearing loan that will be forgiven after 20 years as long as the Organization, Home Together LLC, and DHOC have complied with the terms of the grant. Specifically, the grant requires that any real property acquired using the grant funds be used to benefit low and moderate income persons for the 20-year

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

14. Home Together LLC (cont'd)

term of the forgivable loan. The Organization, DHOC, and Home Together LLC are jointly obligated for the forgivable loan.

The promissory note with West Suburban Bank has a term of 5 years, a maturity date of March 2016 and a fixed interest rate at 4.25%. Principal is being paid monthly as if the loan was amortized over 20 years, with the balance of the loan due in March of 2016.

Home Together LLC will administer, operate and oversee the use and management of the property, including, without limitation, leasing office space to member organizations, repairing and maintaining the property. Each member has equal membership interests and is entitled to appoint three managers of the Company.

15. Subsequent Events

Subsequent events have been evaluated through December 3, 2013 which is the date the financial statements were available to be issued.